

French limited partnership with share capital of € 56,491,956.50 Registered office: "La Woestyne" 59173 Renescure - France Dunkerque (France) Register of Trade and Companies (RCS) number: B 447 250 044

## Financial report at December 31st, 2017

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## 1. Activity report on half-year financial statement 2017-2018

The Management Board of Bonduelle approved the consolidated financial statements for the 6 months ended December 31st, 2017, which have been then examined by the Supervisory Board on February 28th, 2018.

Further to their limited review of the interim consolidated financial statements of Bonduelle, the auditors have established a report which is included in the Half-Year Financial Report.

This half-year management report should be read in conjunction with the interim consolidated financial statements and the company's Registration Document for the fiscal year 2016-2017 filed with the Autorité des Marchés Financiers on October 18th, 2017 under number D.17-1001.

#### Key financial data

| (in € millions)          | 1st HY 2017-2018 | 1st HY 2016-2017 | Variation |
|--------------------------|------------------|------------------|-----------|
| Turnover                 | 1,420.3          | 1,025.6          | 38.5%     |
| Current Operating Result | 66               | 61               | 8.3%      |
| Current Operating Margin | 4.6%             | 5.9%             | - 130 bp  |
| Consolidated Net Profit  | 37.7             | 36.5             | 3.3%      |
| Net Financial Debt       | 826.5            | 584.2            | 242.3     |

For the first half of FY 2017-2018, the Bonduelle Group recorded a strong growth of its turnover and profitability thanks to the acquisition of Ready Pac Foods, now Bonduelle Fresh Americas, consolidated over 6 months.

Beyond the first effects of this transforming acquisition, the historical scope of business of the group showed a remarkable resilience and recorded a growth in turnover and current operating result.

The strict financial discipline of the group enables to report a sound financial structure post-acquisition.

#### Turnover

The Bonduelle Group's turnover stands at 1,420.3 millions of euro for the  $1^{st}$  half of financial year 2017-2018, an increase of + 38.5% thanks to the integration of Ready Pac Foods over 6 months and a growth of + 1.6% on a like for like basis\*, the exchange rates having had little impact over the period.

#### Activity by Geographic Region

| Total consolidated turnover<br>(in € millions) | 1 <sup>st</sup> HY<br>2017-2018 | 1 <sup>st</sup> HY<br>2016-2017 | Variation at<br>current exchange<br>rates | Variation at constant<br>scope of consolidation<br>and exchange rates |
|--|---------------------------------|---------------------------------|---|---|
| Europe Zone                                    | 633.3                           | 632.1                           | 0.2%                                      | 0.1%  |
| Non-Europe Zone                                | 787.0                           | 393.5                           | 100%                                      | 4%  |
| Total  | 1,420.3                         | 1,025.6                         | 38.5%                                     | 1.6%  |

#### Activity by Operating Segments

| Total consolidated turnover<br>(in € millions) | 1 <sup>st</sup> HY<br>2017-2018 | 1 <sup>st</sup> HY<br>2016-2017 | Variation at<br>current exchange<br>rates | Variation at constant<br>scope of consolidation<br>and exchange rates |
|--|---------------------------------|---------------------------------|---|---|
| Canned   | 522.4                           | 504.5                           | 3.6%                                      | 3.2%  |
| Frozen   | 316.4                           | 318.8                           | - 0.8%                                    | 0.4%  |
| Fresh Processed                                | 581.5                           | 202.4                           | 187.4%                                    | - 0.6%  |
| Total  | 1,420.3                         | 1,025.6                         | 38.5%                                     | 1.6%  |

#### Europe Zone

The Europe zone, 45% of the total consolidated sales, remained stable over the first 6 months to post + 0.2% on reported figures and + 0.1%% on a like for like basis\*.

The can business segment for the Bonduelle and Cassegrain brands continued to grow and gain market shares at the expense of the private label activity, along with the frozen business segment in retail and food service, partially offset by the decrease in sales to industrials and other food companies. The fresh process (delicatessen and single-serve salad bowls) and ready-to-eat (fresh-cut salad in bags) business segment saw a slight return to positive growth over the 2<sup>nd</sup> quarter.

The performances recorded, despite a slight improvement observed in the 2<sup>nd</sup> quarter and a return to positive growth, nevertheless confirmed a sluggish consumption climate in the Europe zone.

#### Non-Europe Zone

The non-Europe zone, now 55% of the total consolidated sales of the group, doubled its sales over the period based on reported figures thanks to the consolidation of Ready Pac Foods over 6 months and a growth of + 4.-% at constant scope of consolidation and exchange rates\*.

A moderate recovery in food consumption in Russia, a favorable basis for comparison and the excellent activity recorded over the 1<sup>st</sup> quarter enabled the Eastern Europe zone to post solid growth over the first 6 months. The canned and frozen segments stability in North America, linked to production capacities now limited, and the anticipated slowdown in sales in Brazil coupled with the repositioning of the canned products category, explained the limited development of the activity of the zone over the period on a like for like basis\*.

Ready Pac Foods, now Bonduelle Fresh Americas, with a growth of + 8.5% over 6 months, confirmed the expected increase in the activity on a pro-forma basis, despite a challenging transition between the supply areas, causing limited disruptions but additional costs needed to ensure high quality customer service.

#### **Operating Profitability**

The current operating result stands at 66.- million of euro against 61.- last FY, an increase of 8.3% based on reported figures and 1.7% on a like for like basis\*.

In addition to the contribution of Ready Pack Foods to the group's profitability, more limited than expected due to sourcing issues, the group records on its historical scope of business a growth in current operating profitability both in the Europe and Non Europe zones, highlighting its valuation strategy and growth in highly profitable areas.

After non recurrent items, the operating profitability stands at 64.9 million of euro.

#### Net Result

The net financial expenses amount to 13.8 million of euro against 9.5 million of euro last financial year, the evolution of the latter being mainly linked to the acquisition of Ready Pack Foods, the debt interest rate remaining stable at 2.76% despite the refinancing of the acquisition in US dollar over longer terms.

After result of companies consolidated by equity method and corporate tax deduction, amounting to 13.4 million of euro with an effective tax rate of 26.2% over the period, the net result stands at 37.7 million of euro against 36.5 million of euro last FY.

#### **Financial Situation**

The group's net financial debt stands on the 31<sup>st</sup> of December 2017 at 826.5, million of euro, at a debt peak when considering the seasonal nature of its activity, against 584.2 million of euro last FY, with a gearing ratio of 1.32.

The evolution of the debt is linked to the acquisition of Ready Pack Foods. Adjusted for this acquisition, the gearing ratio stands at 0.72, a substantial improvement when compared to the 31<sup>st</sup> of December 2016.

\* at constant currency exchange rate and scope of consolidation basis. The turnover in foreign currency over the given period is translated into the rate of exchange for the comparable period. The impact of business acquisitions (or gain of control) and divestments is restated as follows

• For businesses acquired (or gain of control) during the current period, revenue generated since the acquisition date is excluded from the organic growth calculation:

• For businesses acquired (or gain of control) during the prior fiscal year, revenue generated during the current period up until the first anniversary date of the acquisition is excluded;

• For businesses divested (or loss of control) during the prior fiscal year, revenue generated in the comparative period of the prior fiscal year until the divestment date is excluded;

• For businesses divested (or loss of control) during the current fiscal year, revenue generated in the period commencing 12 months before the divestment date up to the end of the comparative period of the prior fiscal year is excluded

#### Alternative performance indicators:

In its financial reporting, the group presents performance indicators not defined by accounting standards. The main performance indicators are as follows:

- gearing: gearing is the ratio of the net debt (note 9) to Shareholders' equity (At December 31st, 2017 132.3% (826.5 million euros / 624.8 million euros) versus 95.8% at December 2016 (584.2 million euros / 609.5 million euros))
- current operating income, net debt and non-recurring items: definitions of these indicators are available note 1.2 U of the registration document 2016-2017.

## 2. Consolidated income statement

| (in thousands of euros)                              | Notes | At 2017/06/30 | At 2016/12/31 | At 2017/12/31 |
|--|-------|---------------|---------------|---------------|
| Revenue  | 4     | 2,288,124     | 1,025,593     | 1,420,263     |
| Purchases and external charges                       |       | (1,662,385)   | (702,725)     | (1,000,532)   |
| Employee benefits expenses                           |       | (426,732)     | (212,570)     | (303,746)     |
| Amortization and impairment                          |       | (78,911)      | (43,866)      | (51,708)      |
| Other operating income                               |       | 27,258        | 12,398        | 16,160        |
| Other operating expenses                             |       | (39,060)      | (17,878)      | (14,442)      |
| Gain/loss on sale of consolidated equity investments |       | 0             | 0             | 0             |
| Current operating income                             |       | 108,295       | 60,953        | 65,996        |
| Non-recurring items                                  | 5     | (8,114)       | (695)         | (1,082)       |
| Operating profit                                     |       | 100,181       | 60,258        | 64,914        |
| Cost of net debt                                     |       | (19,121)      | (8,630)       | (12,259)      |
| Other financial income and expenses                  |       | 918           | (824)         | (1,500)       |
| Financial result                                     | 7     | (18,203)      | (9,454)       | (13,759)      |
| Share of net income from associates                  |       | 138           | 141           | (71)          |
| Profit before tax                                    |       | 82,116        | 50,945        | 51,083        |
| Income tax   |       | (22,308)      | (14,475)      | (13,396)      |
| NET INCOME   |       | 59,808        | 36,470        | 37,687        |
| Attributable to owners of the Company                |       | 59,868        | 36,485        | 37,674        |
| Attributable to non-controlling interests            |       | (60)          | (15)          | 13            |
| BASIC EARNINGS PER SHARE                             | 10    | 1.90          | 1.16          | 1.18          |
| DILUTED EARNINGS PER SHARE                           | 10    | 1.88          | 1.15          | 1.18          |

### Gains and losses recognized directly in equity

| (in thousands of euros)                                | At 2017/06/30 | At 2016/12/31 | At 2017/12/31 |
|--|---------------|---------------|---------------|
| Net income for the period                              | 59,808        | 36,470        | 37,687        |
| Items that may be reclassified subsequently to P&L     | (8,014)       | 18,040        | (14,179)      |
| Cash flow hedge  | 1,049         | 137           | 957           |
| Translation adjustments                                | (8,708)       | 17,950        | (14,795)      |
| Tax effects  | (356)         | (47)          | (341)         |
| Items that may not be reclassified subsequently to P&L | 787           | (293)         | (883)         |
| Actuarial gains and losses on defined benefit plans    | 1,516         | 0             | (1,237)       |
| Tax effects  | (730)         | (293)         | 354           |
| Income and expenses recognized directly in equity      | (7,227)       | 17,748        | (15,062)      |
| TOTAL RECOGNIZED INCOME AND EXPENSES                   | 52,581        | 54,217        | 22,625        |
| Attributable to owners of the Company                  | 52,641        | 54,232        | 22,612        |
| Attributable to non-controlling interests              | (60)          | (15)          | 13            |

## 3. Consolidated statement of financial position

Assets

| (in thousands of euros)            | Notes | At 2017/06/30 | At 2016/12/31 | At 2017/12/31 |
|------------------------------------|-------|---------------|---------------|---------------|
| Non-current assets                 |       | 1,084,379     | 729,557       | 1,039,489     |
| Other intangible assets            |       | 42,886        | 35,136        | 42,651        |
| Goodwill                           | 11    | 470,434       | 199,276       | 456,299       |
| Property, plant and equipment      |       | 505,035       | 418,529       | 482,753       |
| Investments in associates          |       | 324           | 8,866         | 252           |
| Other non-current financial assets |       | 40,985        | 50,854        | 32,665        |
| Deferred tax                       |       | 18,613        | 13,283        | 19,995        |
| Other non-current assets           |       | 6,103         | 3,613         | 4,874         |
| Current assets                     |       | 970,608       | 1,145,651     | 1,167,837     |
| Inventories and work-in-progress   |       | 573,052       | 742,175       | 727,523       |
| Trade and other receivables        |       | 360,978       | 371,421       | 404,461       |
| Tax receivables                    |       | 6,821         | 9,476         | 7,068         |
| Other current assets               |       | 10,059        | 7,381         | 16,786        |
| Other current financial assets     |       | 10,487        | 2,612         | 3,278         |
| Cash and cash equivalents          | 9     | 9,212         | 12,586        | 8,720         |
| TOTAL ASSETS                       |       | 2,054,987     | 1,875,208     | 2,207,326     |

#### Liabilities

| (in thousands of euros)           | Notes | At 2017/06/30 | At 2016/12/31 | At 2017/12/31 |
|-----------------------------------|-------|---------------|---------------|---------------|
| Shareholders equity (group share) |       | 598,915       | 601,907       | 617,207       |
| Share capital                     |       | 56,000        | 56,000        | 56,492        |
| Additional paid-in capital        |       | 22,545        | 22,545        | 31,738        |
| Consolidated reserves             |       | 520,370       | 523,362       | 528,978       |
| Non-controlling interests         |       | 7,592         | 7,636         | 7,591         |
| Equity                            |       | 606,507       | 609,542       | 624,798       |
| Non-current liabilities           |       | 596,409       | 512,257       | 729,978       |
| Financial debts                   | 9     | 535,646       | 453,607       | 668,567       |
| Employee benefit obligations      |       | 22,052        | 23,169        | 23,988        |
| Other non-current provisions      |       | 14,543        | 8,355         | 13,362        |
| Deferred taxes                    |       | 11,317        | 14,005        | 11,874        |
| Other non-current liabilities     |       | 12,852        | 13,121        | 12,186        |
| Current liabilities               |       | 852,071       | 753,408       | 852,550       |
| Current financial debts           | 9     | 163,112       | 174,522       | 180,927       |
| Current provisions                |       | 16,067        | 13,133        | 10,129        |
| Trade and other payables          |       | 667,733       | 558,506       | 653,839       |
| Tax payables                      |       | 3,108         | 5,719         | 6,157         |
| Other current liabilities         |       | 2,051         | 1,529         | 1,497         |
| TOTAL LIABILITIES                 |       | 2,054,987     | 1,875,208     | 2,207,326     |

## 4. Consolidated cash flows statement

| (in thousands of euros)  | At 2017/06/30 | At 2016/12/31 | At 2017/12/31 |
|--|---------------|---------------|---------------|
| Net income   | 59,808        | 36,470        | 37,687        |
| Share of net income from associates  | (138)         | (141)         | 71            |
| Depreciation, amortization and impairment                                  | 73,382        | 39,301        | 45,448        |
| Other components of net income with no cash impact                         | (322)         | 4,379         | 136           |
| Deferred tax   | (1,458)       | (974)         | (1,431)       |
| Accrued interest   | 84            | 2,868         | 3,857         |
| Gross cash flows from operating activities                                 | 131,355       | 81,903        | 85,768        |
| Change in working capital requirement                                      | 89,881        | (189,850)     | (201,530)     |
| Net cash flows from operating activities                                   | 221,237       | (107,947)     | (115,761)     |
| Acquisitions of consolidated companies, net of cash and cash equivalents   | (376,750)     | 0             | 0             |
| Disposals of consolidated companies, gross of cash and cash equivalents di | 0             | 0             | 0             |
| Changes in scope of consolidation  | 0             | 0             | 0             |
| Acquisitions of tangible assets  | (64,796)      | (29,618)      | (51,631)      |
| Acquisitions of financial assets   | (54)          | (3)           | (4)           |
| Disposals of property, plant and equipment and financial assets            | 11,674        | 696           | 1,698         |
| Net change in loans and other non-current financial assets                 | 352           | (331)         | 1,003         |
| Net cash flows from (used in) investing activities                         | (429,573)     | (29,257)      | (48,934)      |
| Capital increase   | 0             | (0)           | 0             |
| (Acquisition) Disposal of treasury shares                                  | 797           | 444           | 773           |
| Increase (Decrease) in non-current financial liabilities                   | 217,648       | 122,521       | 167,977       |
| Increase (Decrease) in current financial liabilities                       | 7,682         | 20,788        | (4,489)       |
| Dividends paid to group and minority Shareholders                          | (13,791)      | 0             | 0             |
| Net cash flows from (used in) financing activities                         | 212,337       | 143,753       | 164,262       |
| Impact of exchange rate changes  | (814)         | 12            | (59)          |
| Change in cash and cash equivalents  | 3,186         | 6,561         | (492)         |
| Cash and cash equivalents – opening balance                                | 6,026         | 6,026         | 9,212         |
| Cash and cash equivalents – closing balance                                | 9,212         | 12,586        | 8,720         |
| CHANGE IN CASH AND CASH EQUIVALENTS  | 3,186         | 6,561         | (492)         |

## 5. Consolidated statement of changes in equity

| (in thousands of euros)                                    | In number<br>of shares | Share<br>capital |        | Actuarial<br>gains and <sup>-</sup><br>losses | Гreasury<br>shares | Trans-<br>lation<br>reserves | Accu-<br>mulated<br>income | Share-<br>holders'<br>equity<br>(group<br>share) | Non-<br>control-<br>ling<br>inte-<br>rests | Total<br>equity |
|--|------------------------|------------------|--------|---|--------------------|------------------------------|----------------------------|--|--|-----------------|
| Equity at July 1st, 2016                                   | 32,000,000             | 56,000           | 22,545 | (4,590)                                       | (9,203)            | (58,901)                     | 554,792                    | 560,643  | 7,651                                      | 568,294         |
| Income recognized<br>directly through equity<br>Net income |                        |                  |        | 787   |                    | (8,708)                      | 693                        | (7,227)  |  | (7,227)         |
| at 2017/06/30  |                        |                  |        |   |                    |                              | 59,868                     | 59,868   | (60)                                       | 59,808          |
| Share purchase options                                     |                        |                  |        |   |                    |                              | 442                        | 442  |  | 442             |
| Puts on non-controlling<br>interests                       |                        |                  |        |   |                    |                              | (74)                       | (74)   |  | (74)            |
| Treasury Shares  |                        |                  |        |   | 774                |                              | 15                         | 789  |  | 789             |
| Other  |                        |                  |        |   |                    |                              | (1,734)                    | (1,734)  |  | (1,734)         |
| Dividends paid   |                        |                  |        |   |                    |                              | (13,791)                   | (13,791)   |  | (13,791)        |
| Equity at June 30, 2017                                    | 32,000,000             | 56,000           | 22,545 | (3,803)                                       | (8,428)            | (67,608)                     | 600,211                    | 598,916  | 7,591                                      | 606,507         |
| Equity at July 1st, 2017                                   | 32,000,000             | 56,000           | 22,545 | (3,803)                                       | (8,428)            | (67,608)                     | 600,211                    | 598,916  | 7,591                                      | 606,507         |
| Income recognized<br>directly through equity               |                        |                  |        | (883)   |                    | (14,795)                     | 616                        | (15,062)   |  | (15,062)        |
| Net income<br>at 2017/12/31                                |                        |                  |        |   |                    |                              | 37,674                     | 37,674   | 13   | 37,687          |
| Share purchase options                                     |                        |                  |        |   |                    |                              | 375                        | 375  |  | 375             |
| Puts and transactions on non-<br>controlling interests     |                        |                  |        |   |                    |                              | (22)                       | (22)   | (15)                                       | (37)            |
| Treasury Shares  |                        |                  |        |   | 1,145              |                              | (244)                      | 901  |  | 901             |
| Other  |                        |                  |        |   |                    |                              | (723)                      | (723)  |  | (723)           |
| Dividends paid   | 281,118                | 492              | 9,193  |   |                    |                              | (14,536)                   | (4,851)  |  | (4,851)         |
| Equity at December 31, 2017                                | 32,281,118             | 56,492           | 31,738 | (4,685)                                       | (7,283)            | (82,403)                     | 623,349                    | 617,207  | 7,591                                      | 624,798         |

# 6. Notes to the condensed half-year consolidated financial statements

## **NOTE 1** Preparation methods

The consolidated financial statements of the Bonduelle Group and its subsidiaries ("the group") for the 2017-2018 fiscal year have been prepared in accordance with the "IFRS" (International Financial Reporting Standards) published by the IASB (International Accounting Standards Board), and whose adoption ruling has been published in the official journal of the European Union.

The notes to the half-year consolidated financial statements have been prepared in accordance with IFRS and follow recommendation 2016-09 of the *Autorité des normes comptables* (ANC – French Accounting Standards Board).

Half-year financial statements have been prepared in compliance with IAS 34 Interim Financial Reporting.

#### STANDARDS, UPDATES AND INTERPRETATIONS FIRST APPLICABLE TO FISCAL YEAR 2017-2018

These standards are applicable at the first opening accounting period from January 1st, 2017:

- IAS 12 : Recognition of deferred tax assets for unrealized losses.
- IAS 7 : Information related to financing activities.

## A. Information concerning the group

Bonduelle SCA is a French limited partnership (*société en commandite par action*) that is listed in Compartment A of Euronext. Bonduelle is a market leader in processed vegetables both within and outside Europe. The Company operates in three business segments: canned, frozen and ready-to-use fresh vegetables (prepared and fresh-cut).

Half-year financial statements at December 31st, are characterized by a high level of seasonality. Production of canned and frozen technologies is primarily realized during this first half-year of the Bonduelle financial year. At December 31st, expenses directly related to the production of these technologies are accounted according to costs incurred during the year to take into account material effects of seasonality.

On February 19th, 2018, the Management Board approved the consolidated half-year financial statements prepared under IFRS, and authorized the publication of the financial statements for the 6 months ended 31<sup>st</sup> December 2017.

### B. Consolidation methods

The consolidated financial statements fully consolidate the financial statements of all subsidiaries controlled either directly or indirectly by the group.

The definition of control according to IFRS 10 includes three elements: power over an investee, exposure or rights to variable returns of the investee and the ability to use power over the investee to affect the investor's returns.

Full consolidation allows recognition of all of assets, liabilities and income statement items of the companies concerned, after elimination of all intercompany transactions and earnings, with the portion of income and equity attributable to group companies ("group share") distinguished from the portion concerning the interests of other Shareholders ("Non-controlling interests"). All companies over which Bonduelle does not exercise exclusive control yet still exerts notable influence or a joint control are accounted for using the equity method.

SOLEAL is fully consolidated as the company is controlled by Bonduelle and, from a contractual and financial standpoint, SOLEAL's sole intercompany customer is Bonduelle Europe Long Life SAS.

All consolidated Group companies closed their annual financial statements on June 30th, 2017 with the exception of the following companies: Bonduelle Kuban, Coubanskie Conservi, Bonduelle do Brasil, Bonduelle Kazakhstan; all of which were consolidated on the basis of their accounting data at December 31st, 2017.

Companies are included within the consolidation scope with effect from the date on which control or significant influence is acquired.

Companies are deconsolidated with effect from the date on which control or significant influence is lost.

All income and expenses related to subsidiaries acquired or disposed of during the fiscal year are recognized in the consolidated income statement with effect from the acquisition date or until disposal.

All transactions between consolidated companies and intercompany income (including dividends) are eliminated.

#### C. Segment reporting

Segment data is reported on the basis of the operating segments used for internal reporting purposes. This is referred to as the "management approach".

The two operating segments are the Europe Zone and Non-Europe Zone.

Europe Zone business units cover the following geographical areas: France, Germany, Italy, Iberian Peninsula, Benelux, Central Europe and Northern Europe.

Bonduelle's Non-Europe Zone business units cover Eastern Europe, the Mercosur, North America and Export activities.

These segments are based on the Bonduelle Group's managerial organization.

The primary indicators published are those used by the group's Executive Management. Revenue, current operating income and noncurrent assets are presented by geographical region. Revenue is also presented by operating segment.

## D. Translation of transactions denominated in foreign currencies and the financial statements of companies outside the euro zone

Translation of transactions denominated in foreign currencies

Transactions denominated in foreign currencies are valued using the exchange rates applicable on the transaction dates. All receivables and liabilities denominated in foreign currencies recognized in the statement of financial position at the end of the period are valued at the closing rates. All foreign exchange gains and losses generated by the translation of transactions denominated in foreign currencies are included under the "financial income" and "financial expenses" headings of the income statement, except for those on borrowings denominated in foreign currencies or other instruments used to hedge long-term equity investments in that same currency, which are included on the line "Accumulated translation adjustments" of the consolidated Shareholders' equity.

Translation of the financial statements of companies outside the Euro Zone

The balance sheet of companies with a functional currency other than the euro are translated into euros at the official rate at the end of the fiscal period. In each income statement income and expenses must be translated at the exchange rate at the date of the transactions. For practical reasons, the yearly arithmetic average exchange rate is used to convert income and expense items. However, if exchange rates record significant fluctuations, a calculation method other than the yearly arithmetic average may be used.

The exchange differences resulting from the application of these various foreign exchange rates are included on the line "Accumulated translation adjustments" in consolidated Shareholders' equity until such time as the foreign holdings to which they pertain are sold or liquidated.

### NOTE 2 Accounting principles

Since these interim consolidated financial statements are condensed, they may not include all the information required under IFRS for the preparation of the annual consolidated financial statements. Therefore, these interim condensed consolidated financial statements must be read in conjunction with the consolidated financial statements of the Group for the year ended June 30th, 2017, except for the standards, updates and interpretations first applicable to July 1st, 2017.

#### Monitoring of intangible assets values

The carrying amount of goodwill is tested for impairment at least once a year; all other intangible assets are tested when other events and conditions suggest that they are likely to have experienced a loss of value. An impairment loss is recognized when the recoverable amount of the intangible assets becomes less than their net carrying amount.

Following the review of impairment indicators, no impairment has been recognised in the financial statements at December 31st, 2017.

## NOTE 3 Changes in the scope of consolidation

On November 30th, 2017, the Bonduelle group sells 10% of its holdings in the company Champiland. The sale of the shares is accompanied by a put excercable by the minorities within a horizon of 5 years. This transaction has no significant impact on the Group's accounts.

On November 30th, 2017, the Bonduelle Group increased its stake to 100% in SCA Champignonnières de Dampierre and SCA Champignonnières des Hureaux and liquidated them. The non significant impact of the transaction was recorded as non-recurring items over the year.

For reminder, on March 21st, 2017, the Bonduelle Group acquired 100% interest in Ready Pac Foods. Consequently, Ready Pac Foods wasn't consolidated in the first semester of the 2016-2017 fiscal year.

## NOTE 4 Segment reporting

| (in thousands of euros)  | Europe Zone | Non-Europe Zone | Eliminations | Total at 2016/12/31 |
|--------------------------|-------------|-----------------|--------------|---------------------|
| Income Statement         |             |                 |              |                     |
| Revenue                  | 637,013     | 393,503         | (4,923)      | 1,025,593           |
| Current operating profit | 25,599      | 35,353          |              | 60,952              |
| Non-current as sets      | 504,443     | 225,114         |              | 729,557             |

| (in thousands of euros)  | Europe Zone | Non-Europe Zone | Eliminations | Total at 2017/12/31 |
|--------------------------|-------------|-----------------|--------------|---------------------|
| Income Statement         |             |                 |              |                     |
| Revenue                  | 638,961     | 786,987         | (5,685)      | 1,420,263           |
| Current operating profit | 26,094      | 39,902          |              | 65,996              |
| Non-current assets       | 476,520     | 562,969         |              | 1,039,489           |

#### Information by segment

| (in thousands of euros)          | Canned/Frozen | Fresh   | Total at 2016/12/31 |
|----------------------------------|---------------|---------|---------------------|
| Revenue – excluding intercompany | 823,237       | 202,356 | 1,025,593           |
|                                  |               |         |                     |
|                                  |               |         |                     |
| (in thousands of euros)          | Canned/Frozen | Fresh   | Total at 2017/12/31 |
|                                  |               |         |                     |

### Information by geographical area of destination

| (in thousands of euros)       | At 2016/12/31 | A    | t 2017/12/31 |      |
|-------------------------------|---------------|------|--------------|------|
| USA                           | 136,143       | 13%  | 515,790      | 36%  |
| France                        | 306,607       | 30%  | 303,630      | 21%  |
| Canada                        | 150,155       | 15%  | 149,401      | 10%  |
| Germany                       | 107,195       | 10%  | 108,721      | 8%   |
| Italy                         | 95,010        | 9%   | 98,120       | 7%   |
| Eastern Europe <sup>(1)</sup> | 84,678        | 8%   | 105,439      | 7%   |
| Benelux                       | 37,304        | 4%   | 36,833       | 3%   |
| Central Europe <sup>(2)</sup> | 31,078        | 3%   | 30,314       | 2%   |
| North Europe                  | 27,068        | 3%   | 26,859       | 2%   |
| Iberian peninsula             | 20,455        | 2%   | 19,160       | 2%   |
| South America                 | 12,703        | 1%   | 11,592       | 1%   |
| Other                         | 17,196        | 2%   | 14,404       | 1%   |
| TOTAL REVENUE                 | 1,025,593     | 100% | 1,420,263    | 100% |

(1) Russia + CIS countries.

(2) Former Eastern European countries that have joined the European Union.

## NOTE 5 Non-recurring items

| (in thousands of euros)                | At 2016/12/31 | At 2017/12/31 |
|--|---------------|---------------|
| Reorganization and restructuring costs | (445)         | ( 216)        |
| Other expenses and honoraries          | (250)         | (866)         |
| TOTAL NON-RECURRING ITEMS              | (695)         | (1,082)       |

## NOTE 6 Employee benefit obligations

As at December 31, 2017, actuarial assumptions for calculating termination benefit obligation are the same as at June 31, 2017, only discount rate has been updated. The discount rate decreased from 1.65% to 1.30% as at December 31, 2017.

The total impact is 1.238 thousands euros before tax affect, and is recognised in equity for 824 thousands euros after deferred tax.

## NOTE 7 Financial result

| (in thousands of euros)   |     | At 2016/12/31 | At 2017/12/31 |
|---|-----|---------------|---------------|
| Cost of net debt  | Α   | (8,630)       | (12,259)      |
| Cash and cash equivalents   |     | 12            | 48            |
| Interest expense (at effective interest rate)   |     | (8,834)       | (12,103)      |
| Gains and losses on liabilities covered by fair value hedges  |     | (1,004)       | 5,055         |
| Gains and losses on fair value hedging derivatives  |     | 1,195         | (5,260)       |
| Other financial income and expenses   | В   | (824)         | (1,500)       |
| Foreign exchange gain (loss)  |     | (903)         | (3,230)       |
| Ineffective portion of cash flow hedges   |     | 141           | 1,808         |
| Net gain (loss) on derivatives ineligible for hedge<br>accounting (foreign currency & interest rate risk) |     | 168           | 85            |
| Other finance costs   |     | (229)         | (163)         |
| FINANCIAL RESULT  | A+B | (9,454)       | (13,759)      |

At December 31st, 2017 the group's financial result came out at -13.8 million euros compared to -9.5 million euros a year earlier.

The net borrowing costs amounted to -12.3 million euros as at December 31st, 2017 compared to -8.6 million euros as at December 31st, 2016. It is made up of interest paid at the effective interest rate (-12.1 million euros) and residual inefficiency (-0.2 million euros) calculated as the difference between the gains and losses on debt covered by fair value hedges (+5.1 million euros) and the gains and losses on fair value hedging derivatives (-5.3 million euros). This shortfall is due solely to the effect of interest rate changes (debts denominated in foreign currencies being fully hedged for currency risk or backed by assets in the same currency). The increase in interest expense is explained by the financing raised for the acquisition of Ready Pac Foods.

The interest rate, calculated on the group's average debt in all currencies and restated to account for IFRS impacts, amounted to 2.76% compared to 2.79% the previous year.

Other financial income and expenses (-1.5 million euros) mostly come from foreign exchange hedges relating to commercial activities in foreign currencies.

## **NOTE 8** Derivative financial instruments

### Derivatives at 2017/06/30

| (in thousands of euros)                           | Notional | Market v | alue        | Carrying | value       |
|---|----------|----------|-------------|----------|-------------|
|   | amount   | Assets   | Liabilities | Assets   | Liabilities |
| Interest rate derivatives (A)                     |          |          |             |          |             |
| Cash flow hedges                                  | 393,696  | 394      | 2,964       | 394      | 2,964       |
| Fair value hedges                                 | 233,246  | 3,093    | 1,085       | 3,093    | 1,085       |
| Hedges ineligible for hedge accounting under IFRS | 7,500    | 0        | 168         | 0        | 168         |
| including forward contracts: Basis swaps          | 7,500    | 0        | 168         | 0        | 168         |
| including options: Caps                           | 0        | 0        | 0           | 0        | 0           |
| including options: Floors                         | 0        | 0        | 0           | 0        | 0           |
| Current portion                                   |          |          |             | 0        | 181         |
| Non-current portion                               |          |          |             | 3,488    | 4,035       |
| Foreign currency derivatives (B)                  |          |          |             |          |             |
| Cash flow hedges                                  | 52,324   | 651      | 70          | 651      | 70          |
| including forward contracts                       | 41,326   | 638      | 66          | 637      | 66          |
| including options                                 | 10,998   | 13       | 4           | 13       | 4           |
| Fair value hedges                                 | 127,059  | 13,999   | 0           | 13,999   | 0           |
| Hedges ineligible for hedge accounting under IFRS | 122,275  | 9,837    | 10,341      | 9,837    | 10,341      |
| including forward contracts                       | 110,491  | 9,496    | 9,991       | 9,496    | 9,991       |
| including options                                 | 11,784   | 341      | 350         | 341      | 350         |
| Current portion                                   |          |          |             | 10,487   | 10,400      |
| Non-current portion                               |          |          |             | 13,999   | 12          |
| TOTAL DERIVATIVES (A+B)                           |          |          |             |          |             |
| Current portion                                   |          |          |             | 10,487   | 10,581      |
| Non-current portion                               |          |          |             | 17,486   | 4,047       |

#### Derivatives at 2017/12/31

|   | Notional | Market v | alue        | Carrying value |             |
|---|----------|----------|-------------|----------------|-------------|
| (in thousands of euros)                           | amount   | Assets   | Liabilities | Assets         | Liabilities |
| Interest rate derivatives (A)                     |          |          |             |                |             |
| Cash flow hedges                                  | 330,357  | 1,494    | 2,944       | 1,494          | 2,944       |
| Fair value hedges                                 | 229,213  | 1,639    | 857         | 1,639          | 857         |
| Hedges ineligible for hedge accounting under IFRS | 7,500    | 0        | 6           | 0              | 6           |
| including forward contracts: Basis swaps          | 7,500    | 0        | 6           | 0              | 6           |
| including options: Caps                           | 0        | 0        | 0           | 0              | 0           |
| including options: Floors                         | 0        | 0        | 0           | 0              | 0           |
| Current portion                                   |          |          |             | 12             | 121         |
| Non-current portion                               |          |          |             | 3,121          | 3,687       |
| Foreign currency derivatives (B)                  |          |          |             |                |             |
| Cash flow hedges                                  | 27,760   | 583      | 143         | 583            | 143         |
| including forward contracts                       | 19,809   | 512      | 125         | 512            | 125         |
| including options                                 | 7,951    | 71       | 18          | 71             | 18          |
| Fair value hedges                                 | 120,904  | 7,843    | 0           | 7,843          | 0           |
| Hedges ineligible for hedge accounting under IFRS | 218,681  | 2,685    | 1,594       | 2,685          | 1,594       |
| including forward contracts                       | 193,782  | 2,502    | 1,018       | 2,502          | 1,018       |
| including options                                 | 24,899   | 183      | 577         | 183            | 577         |
| Current portion                                   |          |          |             | 3,268          | 1,738       |
| Non-current portion                               |          |          |             | 7,843          | 0           |
| TOTAL DERIVATIVES (A+B)                           |          |          |             |                |             |
| Current portion                                   |          |          |             | 3,280          | 1,859       |
| Non-current portion                               |          |          |             | 10,964         | 3,687       |

### NOTE 9 Net debt

### 1. Analysis of net debt by component

#### At 2017/06/30

| (in thousands of euros)  | Nominal | Market value | < 6 months | < 1 year | 1 to 5 years | > 5 years | Total   |
|--|---------|--------------|------------|----------|--------------|-----------|---------|
| Bonds (USPP)   | 128,235 | 145,176      | 0          | 0        | 116,033      | 27,903    | 143,936 |
| Bonds (EURO PP)  | 145,000 | 144,834      | 0          | 0        | 144,834      | 0         | 144,834 |
| Finance leases   | 2,530   | 2,530        | 78         | 78       | 793          | 1,580     | 2,530   |
| Other bank borrowings  | 348,039 | 348,039      | 63,627     | 44,602   | 239,810      | 0         | 348,039 |
| Other borrowings and financial debts                                   | 3,319   | 3,319        | 1,336      | 1,336    | 646          | 0         | 3,319   |
| Accrued interest   | 3,763   | 3,763        | 3,763      | 0        | 0            | 0         | 3,763   |
| Current bank lines   | 37,710  | 37,710       | 37,710     | 0        | 0            | 0         | 37,710  |
| Total gross debt before derivatives                                    | 668,595 | 685,371      | 106,514    | 46,017   | 502,116      | 29,483    | 684,130 |
| Derivatives – Liabilities<br>o.w. derivatives hedging a debt in a fair |         |              | 10,214     | 367      | 2,578        | 1,469     | 14,628  |
| value hedge  |         |              | 0          | 0        | 0            | 1,085     | 1,085   |
| o.w. other derivatives   |         |              | 10,214     | 367      | 2,578        | 384       | 13,543  |
| Total gross debt after fair value                                      |         |              |            |          |              |           |         |
| of derivatives   |         |              | 116,728    | 46,384   | 504,694      | 30,952    | 698,757 |
| Derivatives – Assets   |         |              | 10,298     | 188      | 14,113       | 3,373     | 27,973  |
| o.w. derivatives hedging a debt in a fair                              |         |              |            |          |              |           |         |
| value hedge  |         |              | 0          | 0        | 13,719       | 3,373     | 17,092  |
| o.w. other derivatives   |         |              | 10,298     | 188      | 394          | 0         | 10,881  |
| Securities   | 517     | 517          | 517        | 0        | 0            | 0         | 517     |
| Cash   | 8,694   | 8,694        | 8,694      | 0        | 0            | 0         | 8,694   |
| TOTAL NET DEBT   |         |              | 97,218     | 46,196   | 490,581      | 27,579    | 661,572 |

#### At 2017/12/31

| (in thousands of euros)  | Nominal | Market value | < 6 months | < 1 year | 1 to 5 years | > 5 years | Total   |
|--|---------|--------------|------------|----------|--------------|-----------|---------|
| Bonds (USPP)   | 319,926 | 342,702      | 0          | 27,528   | 110,112      | 190,477   | 328,117 |
| Bonds (EURO PP)  | 145,000 | 144,883      | 0          | 0        | 144,883      | 0         | 144,883 |
| Finance leases   | 2,355   | 2,355        | 79         | 79       | 283          | 1,914     | 2,355   |
| Other bank borrowings  | 278,556 | 278,556      | 61,930     |          | 216,626      |           | 278,556 |
| Other borrowings and financial debts                                   | 3,483   | 3,483        | 213        | 2,684    | 586          |           | 3,483   |
| Accrued interest   | 7,654   | 7,654        | 7,654      | 0        | 0            | 0         | 7,654   |
| Current bank lines   | 78,902  | 78,902       | 78,902     | 0        | 0            | 0         | 78,902  |
| Total gross debt before derivatives                                    | 835,877 | 858,536      | 148,779    | 30,291   | 472,490      | 192,391   | 843,951 |
| Derivatives – Liabilities<br>o.w. derivatives hedging a debt in a fair |         |              | 1,712      | 146      | 2,434        | 1,252     | 5,544   |
| value hedge  |         |              | 0          | 0        | 31           | 826       | 857     |
| o.w. other derivatives   |         |              | 1,712      | 146      | 2,403        | 427       | 4,687   |
| Total gross debt after fair value                                      |         |              |            |          |              |           |         |
| of derivatives   |         |              | 150,491    | 30,437   | 474,925      | 193,643   | 849,495 |
| Derivatives – Assets   |         |              | 3,232      | 47       | 9,128        | 1,836     | 14,242  |
| o.w. derivatives hedging a debt in a fair                              |         |              |            |          |              |           |         |
| value hedge  |         |              | 0          | 0        | 7,367        | 1,836     | 9,482   |
| o.w. other derivatives   |         |              | 3,232      | 47       | 1,761        | 0         | 4,760   |
| Securities   | 789     | 789          | 789        | 0        | 0            | 0         | 789     |
| Cash   | 7,930   | 7,930        | 7,930      | 0        | 0            | 0         | 7,930   |
| TOTAL NET DEBT   |         |              | 138,539    | 30,390   | 465,797      | 191,808   | 826,533 |

The issues are subject to financial covenants, principally an early redemption clause should Bonduelle default on its financial liabilities (cross default), and in the event of failure to comply with the following ratios:

- Long-term debt/long-term equity ratio less than or equal to 0.60;
- Consolidated current assets/consolidated current liabilities greater than or equal to 1.10.

At December 31st, 2017 the group complies with these covenants.

## 2. Liquidity

At December 31st, 2017 the RCF (Revolving Credit Facility) is used up to 35 million euros (99.9 million euros at December 2016). The group had several committed bank credit lines with maturities up to four years, bringing the amount of committed bank lines (including RCF) to 440 million euros (460 million euros at December 31st, 2016), of which 111 million euros had been drawn on December 31st, 2017 (192 million euros at December 31, 2016).

Utilisations made on committed bank credit lines (including RCF) with a final maturity beyond one year are classified in consolidated financial statement as non-current financial liabilities.

## NOTE 10 Earnings per share

A dividend of 0.45 euros per share has been voted to the Shareholders' Meeting to be held on December 7th, 2017.

Following the expiry of the option for the delivery of the dividend in shares on December 27th, 2017, Bonduelle SCA's share capital comprised 32,281,118 shares with a par value of 1.75 euros per share at December 31st, 2017.

| (in thousands of euros)                         | At 2016/12/31 | At 2017/12/31 |
|---|---------------|---------------|
| Group net income                                | 36,485        | 37,674        |
| Number of shares used to calculate:             |               |               |
| Basic earnings                                  | 31,501,720    | 31,868,705    |
| Diluted earnings                                | 31,766,157    | 32,057,371    |
| Earnings per share (in euros)                   |               |               |
| Basic earnings per share                        | 1.16          | 1.18          |
| <ul> <li>Diluted earnings per share*</li> </ul> | 1.15          | 1.18          |

\* Dilution relates to free shares being granted. The risk of dilution mentioned above is considered as limited according to the allocation of the treasury shares to the objective of coverage for securities giving rights to allocations of shares.

## NOTE 11 Goodwill

Changes in goodwill were as follows:

|                              |               | Acquisitons or            | Sale, disposal or          | (1)                  |               |
|------------------------------|---------------|---------------------------|----------------------------|----------------------|---------------|
| (in thousands of euros)      | At 2016/06/30 | charges                   | recovery                   | Other <sup>(1)</sup> | At 2016/12/31 |
| GROSS CARRYING AMOUNT        | 197,269       |                           |                            | 2,008                | 199,276       |
| Impairment                   |               |                           |                            |                      |               |
| NET CARRYING AMOUNT          | 197,269       |                           |                            | 2,008                | 199,276       |
| (in thousands of euros)      | At 2017/06/30 | Acquisitons or<br>charges | Sale, disposal or recovery | Other <sup>(1)</sup> | At 2017/12/31 |
| GROSS CARRYING AMOUNT        | 470,434       |                           |                            | (14,134)             | 456,299       |
| Impairment                   |               |                           |                            |                      |               |
| NET CARRYING AMOUNT          | 470,434       |                           |                            | (14,134)             | 456,299       |
| (1) Translation adjustements |               |                           |                            |                      |               |

(1) Translation adjustements.

As a reminder, goodwill of 290,407 thousands of euros was recognized at the date of acquisition of Ready Pac Foods in the second half of the previous year.

## NOTE 12 Contingent liabilities

| At 2017/06/30 | At 2017/12/31 |
|---------------|---------------|
|               |               |
| 40,216        | 41,343        |
|               |               |
| 2,915         | 9,361         |
|               | 40,216        |

Our commitments relate to our current activities.

## Environment

None of the group's activities generates any major environmental liabilities.

The group occasionally incurs refurbishing costs on closed industrial sites.

## NOTE 13 Subsequent events

#### Acquisition of Del Monte business in Canada

Bonduelle announced on February, 20, 2018 that it has signed an agreement with Conagra Brands Inc. to acquire its Del Monte processed fruit and vegetable business in Canada.

The acquisition includes the right to use the Del Monte brand on different segments of processed fruits and vegetables and stocks of products marketed by Conagra for a total value of \$43 million Canadian. The acquired business excludes all industrial and personnel assets because co-packers and Bonduelle's existing production capabilities will be used.

This transaction will become final after suspensive conditions are lifted before the end of May 2018.

Conagra's Del Monte business in Canada, with revenues of approximately \$60 million Canadian, will complement Bonduelle Americas Long Life business unit's canned and frozen vegetable business, which is largely conducted under retailer's store brands. This highlights the group's desired development in brand activities and expansion beyond vegetables to vegetable products.

## 7. Certification by half-year financial report managers

We hereby certify that, to the best of our knowledge, the condensed accounts for the previous half-year have been drawn up according to the applicable accounting standards and provide a faithful impression of the assets, financial situation and results of the company Bonduelle SCA and all the firms within its consolidation structure and that the half-year business report presents a faithful impression of the important events occurring during the first six months of the financial year, their effects on the accounts, the main transactions between associated parties and a description of the main risks and uncertainties for the remaining six months of the financial year.

#### The Executive Manager

#### The Chief Financial Officer

Pierre and Benoît Bonduelle SAS Represented by Christophe Bonduelle Grégory Sanson

## 8. Statutory Auditors' report on the consolidated halfyear condensed financial statements

This is a free translation into English of the statutory auditors' review report on the half-yearly financial information issued in French and is provided solely for the convenience of English-speaking users. This report includes information relating to the specific verification of information given in the Group's half-yearly management report. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

#### To the Shareholders,

In compliance with the assignment entrusted to us by your annual general meeting and in accordance with the requirements of article L. 451-1-2-III of the French Monetary and Financial Code ("Code monétaire et financier"), we hereby report to you on:

- the review of the accompanying condensed half-yearly consolidated financial statements of Bonduelle, for the period from July 1<sup>st</sup>, 2017 to December 31<sup>st</sup>, 2017,
- the verification of the information presented in the half-yearly management report.

These condensed half-yearly consolidated financial statements are the responsibility of the Management Board. Our role is to express a conclusion on these financial statements based on our review.

#### 1. Conclusion on the financial statements

We conducted our review in accordance with professional standards applicable in France. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed half-yearly consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 - standard of the IFRSs as adopted by the European Union applicable to interim financial information.

#### 2. Specific verification

We have also verified the information presented in the half-yearly management report on the condensed half-yearly consolidated financial statements subject to our review. We have no matters to report as to its fair presentation and consistency with the condensed half-yearly consolidated financial statements.

Courbevoie and Lille, February 28<sup>th</sup>,2018 The Statutory Auditors *French original signed by* 

MAZARS

Deloitte & Associés

Jean-Maurice El Nouchi

Pierre-Marie Martin